



Digital Update

Paul Tobin, Executive Vice President, Nuclear Digital Services

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What is Digital?

I&C Analog to Digital?

Scanning non- electronic media for easy access

Technology tools and information

Asset Monitoring

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What is Digital?

Digital is about thinking differently to solve the problem and developing the business case to make it a reality

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Commercial Aerospace Dynamics

Highly Regulated

Complex Asset

Operator Risk if there is a failure

Market pressure to bring cost down

Change was needed

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Commercial Aerospace

Change adverse culture

No money to “pay for” change

Long performance history and generational turnover challenges

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Commercial Aerospace

Sell engine spin time not engines (reliability)

Partner with our customers and take risk

Centrally monitor jet engines around the world to ensure reliability

Who paid for it?

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US nuclear market problems

Utility have a revenue and a margin issue driven from current market pricing. Hope for state or federal support or reduce cost.

Suppliers ongoing level of support

Technology everywhere

No money to be had - Market change is coming

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US nuclear market problems – how far

Utilities will drive down head count (200/Site? Lower?) – Impact on reliability?

Some suppliers will exit nuclear – increasing obsolescence/availability issues

There is value in the market – Private equity buying talent

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Global Nuclear

**International utilities are spending money,
and their operating models are different**

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Assemble the team

Leverage the POMS global position to bring the nuclear community together to solve these problems.

(utilities/suppliers/research/gov/academics)

Generate strong forward demand signals globally to allow suppliers and utilities to more accurately project cost and revenue

Stay aligned and in support of other industry groups

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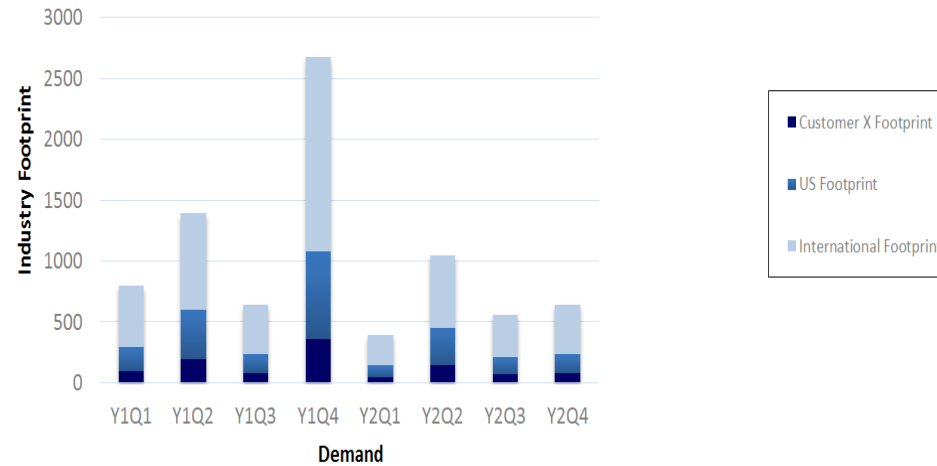


Supplier Report

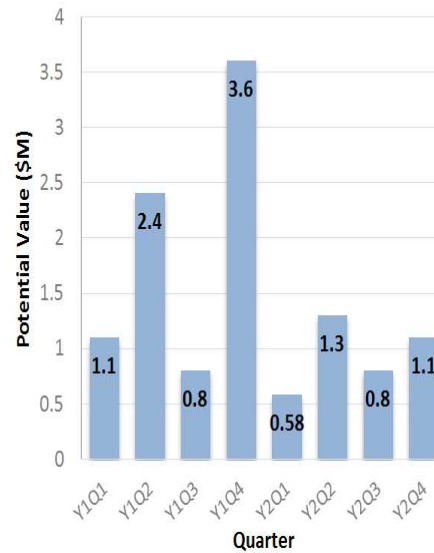
Supplier Engagement Report Mock-up Customer X



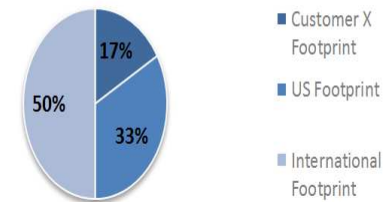
Demand / Footprint Analysis



Potential Increased Value Per Quarter



Total Footprint



Projected Footprint

